



Staff Report 030-21

TO: Mayor and City Council

FROM: Eric Holmes, City Manager

DATE: 2/22/2021

SUBJECT Ammunition Purchase for Vancouver Police Department

Key Points

- The City purchases ammunition for the Vancouver Police Department (VPD) under a Washington State Contract.
- Purchases are expected to exceed the current \$300,000 threshold, requiring Council approval.
- Ammunition remains difficult to purchase and receive on-demand. This requires VPD to maintain a supply onhand and plan/purchase supplies about a year in advance.

Strategic Plan Alignment

Goal 2: Provide effective, innovative and well-resourced police, fire and emergency medical services.

Present Situation

The City purchases ammunition through San Diego Police Equipment under Washington State Contract #02616. Purchases are expected to exceed the current \$300,000 threshold, requiring Council approval. The raising of this threshold to a maximum of \$700,000 for the next additional three years, ending December 31, 2023, will enable Vancouver Police Department to continue to purchase ammunition in a quick manner while taking advantage of the Washington State Contract's competitive pricing.

Advantage(s)

1. Utilizes an existing contract through Washington State that is good through December 31, 2023, to take advantage of competitive pricing.
2. Ensures VPD has sufficient ammunition on hand.

Disadvantage(s)

None

Budget Impact

None. Appropriation was approved through the 2021-2022 Biennial Budget. VPD has spent on average \$145,000 per year on ammunitions.

Prior Council Review

None

Action Requested

Authorize the City Manager or his designee to continue to purchase ammunition from San Diego Police Equipment of San Diego, CA, under Washington State Contract #02616, up to a maximum of \$700,000 through December 31, 2023.

James McElvain, Vancouver Police Chief, 360-487-7473; Daphine Harris, VPD Finance and Logistics Supervisor, 360-487-7498

ATTACHMENTS:

- ▣ Master Contract No. 02616

MASTER CONTRACT

No. 02616

AMMUNITION

For Use by Eligible Purchasers

By and Between

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

and

SAN DIEGO POLICE EQUIPMENT COMPANY, INC.

Dated January 1, 2017

MASTER CONTRACT

No. 02616

AMMUNITION

This Master Contract ("Master Contract") is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and San Diego Police Equipment Company, Inc. a California Corporation ("Contractor") and is dated as of January 1, 2017.

RECITALS

- A. Pursuant to Legislative direction codified in RCW chapter 39.26, Enterprise Services, on behalf of the State of Washington, is authorized to develop, solicit, and establish master contracts for goods and/or services for general use by Washington state agencies and certain other entities (eligible purchasers).
- B. On behalf of the State of Washington, Enterprise Services, as part of a competitive governmental procurement, issued Invitation For Bid No. 02616 dated September 14, 2016 regarding Ammunition.
- C. Enterprise Services evaluated all responses to the Invitation For Bid and identified Contractor as an apparent successful bidder.
- D. Enterprise Services has determined that entering into this Master Contract will meet the identified needs and be in the best interest of the State of Washington.
- E. The purpose of this Master Contract is to enable eligible purchasers to purchase the goods and/or services as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual promises, covenants, and conditions set forth herein, the parties hereto hereby agree as follows:

- 1. **TERM.** The term of this Master Contract is fixed for seventy-two (72) months commencing January 1, 2017 and ending December 31, 2023.
- 2. **ELIGIBLE PURCHASERS.** This Master Contract may be utilized by any of the following types of entities ("Purchaser"):
 - 2.1. **WASHINGTON STATE AGENCIES.** This Master Contract may be utilized by:
 - Washington state agencies, departments, offices, divisions, boards, and commission; and
 - Any of the following institutions of higher education: state universities, regional universities, state college, community colleges, and technical colleges.
 - 2.2. **MCUA PARTIES.** This Master Contract also may be utilized by any of the following types of entities that have executed a Master Contract Usage Agreement with Enterprise Services:
 - Political subdivisions (e.g., counties, cities, school districts, public utility districts);

- Federal governmental agencies or entities;
- Public-benefit nonprofit corporations (i.e., § 501(c)(3) nonprofit corporations that receive federal, state, or local funding); and
- Federally-recognized Indian Tribes located in the State of Washington.

3. SCOPE – INCLUDED GOODS, PRICE, AND SPECIFICATIONS.

3.1. CONTRACT SCOPE. Pursuant to this Master Contract, Contractor is authorized to sell only those goods and/or services set forth in *Exhibit A – Included Goods* for the prices also set forth in *Exhibit A*. Contractor shall not represent to any Purchaser under this Master Contract that Contractor has contractual authority to sell any goods and/or services beyond those set forth in *Exhibit A – Included Goods/Services*. Goods must conform to the specifications set forth in *Exhibit B – Ammunition Specifications*.

3.2. STATE'S ABILITY TO MODIFY SCOPE OF MASTER CONTRACT. Subject to mutual agreement between the parties, Enterprise Services reserves the right to modify the goods and/or services included in this Master Contract; *Provided*, however, that any such modification shall be effective only upon thirty (30) days advance written notice; and *Provided further*, that any such modification must be within the scope of this Master Contract.

3.3. ECONOMIC ADJUSTMENT. Pricing will remain firm and fixed for the initial term of the contract. After twenty-four (24) months, the prices set forth in *Exhibit B* shall be adjusted, based upon the percent changes (whether up or down) in the United States Department of Labor, Bureau of Labor and Statistics (BLS) indices described below, for the most recent year. Economic adjustment will lag one (1) calendar quarter past the Contract commencement date to allow for publication of BLS data. All calculations for the index shall be based upon the latest version of final data published as of November each year (preliminary data will not be used). Prices shall be adjusted on February 1, 2019 and annually on February 1 thereafter. If an index is recoded, and the replacement is a direct substitute according to the BLS, this Contract will instead use the recode. If an index becomes unavailable, Enterprise Services shall substitute a proxy index. If there is not a direct substitute, the next higher aggregate index available will be used. The economic adjustment shall be calculated as follows:

$$\text{New Price} = \text{Old Price} \times (\text{Current Period Index} / \text{Base Period Index}).$$

The following final data from this US BLS index will be inserted in the formula above:	
Small arms ammunition mfg.	PCU3329923329920

3.4. PRICE CEILING. Although Contractor may offer lower prices to Purchasers, during the term of this Master Contract, Contractor guarantees to provide the Goods/Services at no greater than the prices set forth in *Exhibit B – Prices for Goods/Services* (subject to economic adjustment as set forth herein).

3.5. MASTER CONTRACT INFORMATION. Enterprise Services shall maintain and provide information regarding this Master Contract, including scope and pricing, to eligible Purchasers.

- 4. CONTRACTOR REPRESENTATIONS AND WARRANTIES.** Contractor makes each of the following representations and warranties as of the effective date of this Master Contract and at the time any order is placed pursuant to this Master Contract. If, at the time of any such order, Contractor cannot make such representations and warranties, Contractor shall not process any orders and shall, within three (3) business days notify Enterprise Services, in writing, of such breach.
- 4.1. **QUALIFIED TO DO BUSINESS.** Contractor represents and warrants that it is in good standing and qualified to do business in the State of Washington, that it possesses and shall keep current all required licenses and/or approvals, and that it is current, in full compliance, and has paid all applicable taxes owed to the State of Washington.
- 4.2. **SUSPENSION & DEBARMENT.** Contractor represents and warrants that neither it nor its principals or affiliates presently are debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in any governmental contract by any governmental department or agency within the United States.
- 4.3. **QUALITY OF GOODS OR SERVICES.** Contractor represents and warrants that any goods and/or services sold pursuant to this Master Contract shall be merchantable, shall conform to this Master Contract and Purchaser's Purchase Order, shall be fit and safe for the intended purposes, shall be free from defects in materials and workmanship, and shall be produced and delivered in full compliance with applicable law. Contractor further represents and warrants it has clear title to the goods and that the same shall be delivered free of liens and encumbrances and that the same do not infringe any third party patent. Upon breach of warranty, Contractor will repair or replace (at no charge to Purchaser) any goods and/or services whose nonconformance is discovered and made known to the Contractor. If, in Purchaser's judgment, repair or replacement is inadequate, or fails of its essential purpose, Contractor will refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.
- 4.4. **PROCUREMENT ETHICS & PROHIBITION ON GIFTS.** Contractor represents and warrants that it complies fully with all applicable procurement ethics restrictions including, but not limited to, restrictions against Contractor providing gifts or anything of economic value, directly or indirectly, to Purchasers' employees.
- 4.5. **WASHINGTON'S ELECTRONIC BUSINESS SOLUTION (WEBS).** Contractor represents and warrants that it is registered in Washington's Electronic Business Solution (WEBS), Washington's contract registration system and that, all of its information therein is current and accurate and that throughout the term of this Master Contract, Contractor shall maintain an accurate profile in WEBS.
- 4.6. **STATEWIDE PAYEE DESK.** Contractor represents and warrants that it is registered with the Statewide Payee Desk, which registration is a condition to payment.
- 4.7. **MASTER CONTRACT PROMOTION; ADVERTISING AND ENDORSEMENT.** Contractor represents and warrants that it shall use commercially reasonable efforts both to promote and market the use of this Master Contract with eligible Purchasers and to ensure that those entities that utilize this Master Contract are eligible Purchasers. Contractor understands and acknowledges that neither Enterprise Services nor Purchasers are endorsing Contractor's goods and/or services or suggesting that such goods and/or services are the best or only solution to their needs.

Accordingly, Contractor represents and warrants that it shall make no reference to Enterprise Services, any Purchaser, or the State of Washington in any promotional material without the prior written consent of Enterprise Services.

- 4.8. MASTER CONTRACT TRANSITION. Contractor represents and warrants that, in the event this Master Contract or a similar contract, is transitioned to another contractor (e.g., Master Contract expiration or termination), Contractor shall use commercially reasonable efforts to assist Enterprise Services for a period of sixty (60) days to effectuate a smooth transition to another contractor to minimize disruption of service and/or costs to the State of Washington.

5. USING THE MASTER CONTRACT – PURCHASES.

- 5.1. ORDERING REQUIREMENTS. Eligible Purchasers shall order goods and/or services from this Master Contract, consistent with the terms hereof and by using any ordering mechanism agreeable both to Contractor and Purchaser but, at a minimum, including the use of a purchase order. When practicable, Contractor and Purchaser also shall use telephone orders, email orders, web-based orders, and similar procurement methods (collectively “Purchaser Order”). All order documents must reference the Master Contract number.

- 5.2. DELIVERY REQUIREMENTS. Contractor must ensure that delivery of goods and/or services will be made as required by this Master Contract, the Purchase Order used by Purchasers, or as otherwise mutually agreed in writing between the Purchaser and Contractor. The following apply to all deliveries:

- (a) Contractor shall make all deliveries to the applicable delivery location specified in the Purchase Order. Such deliveries shall occur during Purchaser’s normal work hours and within the time period mutually agreed in writing between Purchaser and Contractor at the time of order placement.
- (b) Contractor shall ship all goods and/or services purchased pursuant to this Master Contract, freight charges prepaid by Contractor, FOB Purchaser’s specified destination with all transportation and handling charges included. Contractor shall bear all risk of loss, damage, or destruction of the goods and/or services ordered hereunder that occurs prior to delivery, except loss or damage attributable to Purchaser’s fault or negligence.
- (c) All packing lists, packages, instruction manuals, correspondence, shipping notices, shipping containers, and other written materials associated with this Master Contract shall be identified by the Master Contract number set forth on the cover of this Master Contract and the applicable Purchaser’s Purchase Order number. Packing lists shall be enclosed with each shipment and clearly identify all contents and any backorders.

- 5.3. RECEIPT AND INSPECTION OF GOODS AND/OR SERVICES. Goods and/or services purchased under this Master Contract are subject to Purchaser’s reasonable inspection, testing, and approval at Purchaser’s destination. Purchaser reserves the right to reject and refuse acceptance of goods and/or services that are not in accordance with this Master Contract and Purchaser’s Purchase Order. Purchaser may charge Contractor for the cost of inspecting rejected goods. If there are any apparent defects in the goods and/or services at the time of delivery, Purchaser promptly will notify Contractor. At Purchaser’s option, and without limiting any other rights, Purchaser may require Contractor to repair or replace, at Contractor’s expense,

any or all of the damaged goods and/or services or, at Purchaser's option, Purchaser may note any damage to the goods and/or services on the receiving report, decline acceptance, and deduct the cost of rejected goods and/or services from final payment. Payment for any goods under such Purchase Order shall not be deemed acceptance of the goods.

5.4. ON SITE REQUIREMENTS. While on Purchaser's premises, Contractor, its agents, employees, or subcontractors shall comply, in all respects, with Purchaser's physical, fire, access, or other security requirements.

6. INVOICING & PAYMENT.

6.1. CONTRACTOR INVOICE. Contractor shall submit to Purchaser's designated invoicing contact properly itemized invoices. Such invoices shall itemize the following:

- (a) Master Contract No. 02616
- (b) Contractor name, address, telephone number, and email address for billing issues (i.e., Contractor Customer Service Representative)
- (c) Contractor's Federal Tax Identification Number
- (d) Date(s) of delivery
- (e) Invoice amount; and
- (f) Payment terms, including any available prompt payment discounts.

Contractor's invoices for payment shall reflect accurate Master Contract prices. Invoices will not be processed for payment until receipt of a complete invoice as specified herein.

6.2. PAYMENT. Payment is the sole responsibility of, and will be made by, the Purchaser. Payment is due within thirty (30) days of invoice. If Purchaser fails to make timely payment(s), Contractor may invoice Purchaser in the amount of one percent (1%) per month on the amount overdue or a minimum of \$1. Payment will not be considered late if a check or warrant is mailed within the time specified.

6.3. OVERPAYMENTS. Contractor promptly shall refund to Purchaser the full amount of any erroneous payment or overpayment. Such refunds shall occur within thirty (30) days of written notice to Contractor; *Provided*, however, that Purchaser shall have the right to elect to have either direct payments or written credit memos issued. If Contractor fails to make timely payment(s) or issuance of such credit memos, Purchaser may impose a one percent (1%) per month on the amount overdue thirty (30) days after notice to the Contractor.

6.4. NO ADVANCE PAYMENT. No advance payments shall be made for any products or services furnished by Contractor pursuant to this Master Contract.

6.5. NO ADDITIONAL CHARGES. Unless otherwise specified herein, Contractor shall not include or impose any additional charges including, but not limited to, charges for shipping, handling, or payment processing.

6.6. TAXES/FEES. Contractor promptly shall pay all applicable taxes on its operations and activities pertaining to this Master Contract. Failure to do so shall constitute breach of this Master Contract. Unless otherwise agreed, Purchaser shall pay applicable sales tax imposed by the State of Washington on purchased goods and/or services. Contractor, however, shall not make any charge for federal excise taxes and Purchaser agrees to furnish Contractor with an exemption certificate where appropriate.

7. CONTRACT MANAGEMENT.

7.1. CONTRACT ADMINISTRATION & NOTICES. Except for legal notices, the parties hereby designate the following contract administrators as the respective single points of contact for purposes of this Master Contract. Enterprise Services' contract administrator shall provide Master Contract oversight. Contractor's contract administrator shall be Contractor's principal contact for business activities under this Master Contract. The parties may change contractor administrators by written notice as set forth below.

Any notices required or desired shall be in writing and sent by U.S. mail, postage prepaid, or sent via email, and shall be sent to the respective addressee at the respective address or email address set forth below or to such other address or email address as the parties may specify in writing:

Enterprise Services

Attn: Melanie Williams
Washington Dept. of Enterprise Services
PO Box 41411
Olympia, WA 98504-1411
Tel: (360) 407-9399
Email: Melanie.Williams@des.wa.gov

Contractor

Attn: __Ryan King_____
San Diego Police Equipment Co. Inc.
_8205-A Ronson Road_____
_San Diego, CA 92111_____
Tel: (858) 974-8500
Email: ryan@sandiegopoliceequipment.com

Notices shall be deemed effective upon the earlier of receipt, if mailed, or, if emailed, upon transmission to the designated email address of said addressee.

7.2. CONTRACTOR CUSTOMER SERVICE REPRESENTATIVE. Contractor shall designate a customer service representative (and inform Enterprise Services of the same) who shall be responsible for addressing Purchaser issues pertaining to this Master Contract.

7.3. LEGAL NOTICES. Any legal notices required or desired shall be in writing and delivered by U.S. certified mail, return receipt requested, postage prepaid, or sent via email, and shall be sent to the respective addressee at the respective address or email address set forth below or to such other address or email address as the parties may specify in writing:

Enterprise Services

Attn: Legal Services Manager
Washington Dept. of Enterprise Services
PO Box 41411
Olympia, WA 98504-1411
Email: greg.tolbert@des.wa.gov

Contractor

Attn: __Tina Baker_____
San Diego Police Equipment Co. Inc.
_8205-A Ronson Road_____
_San Diego, CA 92111_____
Tel: (858) 974-8500
Email: tina@sandiegopoliceequipment.com

Notices shall be deemed effective upon the earlier of receipt when delivered, or, if mailed, upon return receipt, or, if emailed, upon transmission to the designated email address of said addressee.

8. CONTRACTOR SALES REPORTING; VENDOR MANAGEMENT FEE; & CONTRACTOR REPORTS.

8.1. MASTER CONTRACT SALES REPORTING. Contractor shall report total Master Contract sales quarterly to Enterprise Services, as set forth below.

- (a) Master Contract Sales Reporting System. Contractor shall report quarterly Master Contract sales in Enterprise Services' Master Contract Sales Reporting

vendor number. The password and vendor number will be provided to the Sales Reporting Representative(s) listed on Contractor's Bidder Profile.

- (b) Data. Each sales report must identify every authorized Purchaser by name as it is known to Enterprise Services and its total combined sales amount invoiced during the reporting period (i.e., sales of an entire agency or political subdivision, not its individual subsections). The "Miscellaneous" option may be used only with prior approval by Enterprise Services. Upon request, Contractor shall provide contact information for all authorized purchasers specified herein during the term of the Master Contract. If there are no Master Contract sales during the reporting period, Contractor must report zero sales.
- (c) Due dates for Master Contract Sales Reporting. Quarterly Master Contract Sales Reports must be submitted electronically by the following deadlines for all sales invoiced during the applicable calendar quarter:

FOR CALENDAR QUARTER ENDING	MASTER CONTRACT SALES REPORT DUE
March 31:	April 30
June 30:	July 31
September 30:	October 31
December 31:	January 31

8.2. VENDOR MANAGEMENT FEE. Contractor shall pay to Enterprise Services a vendor management fee ("VMF") of 0.74 percent on the purchase price for all Master Contract sales (the purchase price is the total invoice price less applicable sales tax).

- (a) The sum owed by Contractor to Enterprise Services as a result of the VMF is calculated as follows:

Amount owed to Enterprise Services = Total Master Contract sales invoiced (not including sales tax) x .0074.

- (b) The VMF must be rolled into Contractor's current pricing. The VMF must not be shown as a separate line item on any invoice unless specifically requested and approved by Enterprise Services.
- (c) Enterprise Services will invoice Contractor quarterly based on Master Contract sales reported by Contractor. Contractors are not to remit payment until they receive an invoice from Enterprise Services. Contractor's VMF payment to Enterprise Services must reference this Master Contract number, work request number (if applicable), the year and quarter for which the VMF is being remitted, and the Contractor's name as set forth in this Master Contract, if not already included on the face of the check.
- (d) Failure to accurately report total net sales, to submit a timely usage report, or remit timely payment of the VMF, may be cause for Master Contract termination or the exercise of other remedies provided by law. Without limiting any other available remedies, the Parties agree that Contractor's failure to remit to Enterprise Services timely payment of the VMF shall obligate Contractor to

pay to Enterprise Services, to offset the administrative and transaction costs incurred by the State to identify, process, and collect such sums the sum of \$200.00 or twenty-five percent (25%) of the outstanding amount, whichever is greater, or the maximum allowed by law, if less.

- (e) Enterprise Services reserves the right, upon thirty (30) days advance written notice, to increase, reduce, or eliminate the VMF for subsequent purchases, and reserves the right to renegotiate Master Contract pricing with Contractor when any subsequent adjustment of the VMF might justify a change in pricing.

8.3. ANNUAL MASTER CONTRACT SALES REPORT. Contractor shall provide to Enterprise Services a detailed annual Master Contract sales report. Such report shall include, at a minimum: Product description, part number or other Product identifier, per unit quantities sold, and Master Contract price. This report must be provided in an electronic format that can be read by MS Excel.

8.4. SMALL BUSINESS INCLUSION. Upon Request by Enterprise Services, Contractor shall provide, within thirty (30) days, an Affidavit of Amounts Paid. Such Affidavit of Amounts Paid either shall state, if applicable, that Contractor still maintains its MWBE certification or state that its subcontractor(s) still maintain(s) its/their MWBE certification(s) and specify the amounts paid to each certified MWBE subcontractor under this Master Contract. Contractor shall maintain records supporting the Affidavit of Amounts Paid in accordance with this Master Contract's records retention requirements.

9. RECORDS RETENTION & AUDITS.

9.1. RECORDS RETENTION. Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Contract and orders placed by Purchasers under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall retain such records for a period of six (6) years following expiration or termination of this Master Contract or final payment for any order placed by a Purchaser against this Master Contract, whichever is later; *Provided*, however, that if any litigation, claim, or audit is commenced prior to the expiration of this period, such period shall extend until all such litigation, claims, or audits have been resolved.

9.2. AUDIT. Enterprise Services reserves the right to audit, or have a designated third party audit, applicable records to ensure that Contractor has properly invoiced Purchasers and that Contractor has paid all applicable contract management fees. Accordingly, Contractor shall permit Enterprise Services, any Purchaser, and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Contract or orders placed by a Purchaser under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of six (6) years following expiration or termination of this Master Contract or final payment for any order placed by a Purchaser against this Master Contract, whichever is later; *Provided*, however, that if any litigation, claim, or audit is commenced prior to the expiration of this period, such period shall extend until all such litigation, claims, or audits have been resolved.

9.3. OVERPAYMENT OF PURCHASES OR UNDERPAYMENT OF FEES. Without limiting any other remedy available to any Purchaser, Contractor shall (a) reimburse Purchasers for any overpayments inconsistent with the terms of this Master Contract or orders, at a rate of 125% of such

overpayments, found as a result of the examination of the Contractor's records; and (b) reimburse Enterprise Services for any underpayment of fees, at a rate of 125% of such fees found as a result of the examination of the Contractor's records (e.g., if Contractor underpays the Vendor Management Fee by \$500, Contractor would be required to pay to Enterprise Services $\$500 \times 1.25 = \625).

10. INSURANCE.

- 10.1. **REQUIRED INSURANCE.** During the Term of this Master Contract, Contractor, at its expense, shall maintain in full force and effect the insurance coverages set forth in *Exhibit C – Insurance Requirements*.
- 10.2. **WORKERS COMPENSATION.** Contractor shall comply with applicable workers compensation statutes and regulations (e.g., RCW Title 51, Industrial Insurance). If Contractor fails to provide industrial insurance coverage or fails to pay premiums or penalties on behalf of its employees as may be required by law, Enterprise Services may terminate this Master Contract. This provision does not waive any of the Washington State Department of Labor and Industries (L&I) rights to collect from Contractor. In addition, Contractor waives its immunity under RCW Title 51 to the extent it is required to indemnify, defend, and hold harmless the State of Washington and its agencies, officials, agents, or employees.

11. CLAIMS.

- 11.1. **ASSUMPTION OF RISKS; CLAIMS BETWEEN THE PARTIES.** Contractor assumes sole responsibility and all risks of personal injury or property damage to itself and its employees, agents, and Contractors in connection with Contractor's operations under this Master Contract. Enterprise Services has made no representations regarding any factor affecting Contractor's risks. Contractor shall pay for all damage to any Purchaser's property resulting directly or indirectly from its acts or omissions under this Master Contract, even if not attributable to negligence by Contractor or its agents.
- 11.2. **THIRD-PARTY CLAIMS; INDEMNITY.** To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless Enterprise Services and any Purchaser and their employees and agents from and against all claims, demands, judgments, assessments, damages, penalties, fines, costs, liabilities or losses including, without limitation, sums paid in settlement of claims, attorneys' fees, consultant fees, and expert fees (collectively "claims") arising from any act or omission of Contractor or its successors, agents, and subcontractors under this Master Contract, except claims caused solely by Enterprise Services or any Purchasers' negligence. Contractor shall take all steps needed to keep Purchaser's property free of liens arising from Contractor's activities, and promptly obtain or bond the release of any such liens that may be filed.

- 12. **DISPUTE RESOLUTION.** The parties shall cooperate to resolve any dispute pertaining to this Master Contract efficiently, as timely as practicable, and at the lowest possible level with authority to resolve such dispute. If, however, a dispute persists and cannot be resolved, it may be escalated within each organization. In such situation, upon notice by either party, each party, within five (5) business days shall reduce its description of the dispute to writing and deliver it to the other party. The receiving party then shall have three (3) business days to review and respond in writing. In the event that the parties cannot then agree on a resolution of the dispute, the parties shall schedule a conference between the respective senior managers of each organization to attempt to resolve the

dispute. In the event the parties cannot agree, either party may resort to court to resolve the dispute.

13. SUSPENSION & TERMINATION; REMEDIES.

- 13.1. **SUSPENSION & TERMINATION FOR DEFAULT.** Enterprise Services may suspend Contractor's operations under this Master Contract immediately by written cure notice of any default. Suspension shall continue until the default is remedied to Enterprise Services' reasonable satisfaction; *Provided*, however, that, if after thirty (30) days from such a suspension notice, Contractor remains in default, Enterprise Services may terminate Contractor's rights under this Master Contract. All of Contractor's obligations to Enterprise Services and Purchasers survive termination of Contractor's rights under this Master Contract, until such obligations have been fulfilled.
- 13.2. **DEFAULT.** Each of the following events shall constitute default of this Master Contract by Contractor:
- (a) Contractor fails to perform or comply with any of the terms or conditions of this Master Contract including, but not limited to, Contractor's obligation to pay contract management fees when due;
 - (b) Contractor breaches any representation or warranty provided herein; or
 - (c) Contractor enters into proceedings relating to bankruptcy, whether voluntary or involuntary.
- 13.3. **REMEDIES FOR DEFAULT.**
- (a) Enterprise Services' rights to suspend and terminate Contractor's rights under this Master Contract are in addition to all other available remedies.
 - (b) In the event of termination for default, Enterprise Services may exercise any remedy provided by law including, without limitation, the right to procure for all Purchasers replacement goods and/or services. In such event, Contractor shall be liable to Enterprise Services for damages as authorized by law including, but not limited to, any price difference between the Master Contract price and the replacement or cover price as well as any administrative and/or transaction costs directly related to such replacement procurement – e.g., the cost of the competitive procurement.
- 13.4. **LIMITATION ON DAMAGES.** Notwithstanding any provision to the contrary, the parties agree that in no event shall any party or Purchaser be liable to the other for exemplary or punitive damages.
- 13.5. **GOVERNMENTAL TERMINATION.**
- (a) **Termination for Withdrawal of Authority.** Enterprise Services may suspend or terminate this Master Contract if, during the term hereof, Enterprise Services' procurement authority is withdrawn, reduced, or limited such that Enterprise Services, in its judgment, would lack authority to enter into this Master Contract; *Provided*, however, that such suspension or termination for withdrawal of authority shall only be effective upon twenty (20) days prior written notice; and *Provided further*, that such suspension or termination for withdrawal of authority shall not relieve any Purchaser from payment for goods and/or services already ordered as of the effective date of such notice. Except as stated in this provision, in the event

of such suspension or termination for withdrawal of authority, neither Enterprise Services nor any Purchaser shall have any obligation or liability to Contractor.

- (b) Termination for Convenience. Enterprise Services, for convenience, may terminate this Master Contract; *Provided*, however, that such termination for convenience must, in Enterprise Services' judgment, be in the best interest of the State of Washington; and *Provided further*, that such termination for convenience shall only be effective upon sixty (60) days prior written notice; and *Provided further*, that such termination for convenience shall not relieve any Purchaser from payment for goods and/or services already ordered as of the effective date of such notice. Except as stated in this provision, in the event of such termination for convenience, neither Enterprise Services nor any Purchaser shall have any obligation or liability to Contractor.

- 13.6. TERMINATION PROCEDURE. Regardless of basis, in the event of suspension or termination (in full or in part), the parties shall cooperate to ensure an orderly and efficient suspension or termination. Accordingly, Contractor shall deliver to Purchasers all goods and/or services that are complete (or with approval from Enterprise Services, substantially complete) and Purchasers shall inspect, accept, and pay for the same in accordance with this Master Contract and the applicable Purchase Order. Unless directed by Enterprise Services to the contrary, Contractor shall not process any orders after notice of suspension or termination inconsistent therewith.

14. GENERAL PROVISIONS.

- 14.1. TIME IS OF THE ESSENCE. Time is of the essence for each and every provision of this Master Contract.
- 14.2. COMPLIANCE WITH LAW. Contractor shall comply with all applicable law.
- 14.3. INTEGRATED AGREEMENT. This Master Contract constitutes the entire agreement and understanding of the parties with respect to the subject matter and supersedes all prior negotiations, representations, and understandings between them. There are no representations or understandings of any kind not set forth herein.
- 14.4. AMENDMENT OR MODIFICATION. Except as set forth herein, this Master Contract may not be amended or modified except in writing and signed by a duly authorized representative of each party hereto.
- 14.5. AUTHORITY. Each party to this Master Contract, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Master Contract and that its execution, delivery, and performance of this Master Contract has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
- 14.6. NO AGENCY. The parties agree that no agency, partnership, or joint venture of any kind shall be or is intended to be created by or under this Master Contract. Neither party is an agent of the other party nor authorized to obligate it.
- 14.7. ASSIGNMENTS. Contractor may not assign its rights under this Master Contract without Enterprise Services' prior written consent and Enterprise Services may consider any attempted assignment without such consent to be void; *Provided*, however, that, if Contractor provides written notice to Enterprise Services within thirty (30) days, Contractor

may assign its rights under this Master Contract in full to any parent, subsidiary, or affiliate of Contractor that controls or is controlled by or under common control with Contractor, is merged or consolidated with Contractor, or purchases a majority or controlling interest in the ownership or assets of Contractor. Unless otherwise agreed, Contractor guarantees prompt performance of all obligations under this Master Contract notwithstanding any prior assignment of its rights.

- 14.8. **BINDING EFFECT; SUCCESSORS & ASSIGNS.** This Master Contract shall be binding upon and shall inure to the benefit of the parties hereto and their respective successors and assigns.
- 14.9. **PUBLIC INFORMATION.** This Master Contract and all related documents are subject to public disclosure as required by Washington's Public Records Act, RCW chapter 42.56.
- 14.10. **ASSIGNMENT OF ANTITRUST RIGHTS REGARDING PURCHASED GOODS/SERVICES.** Contractor irrevocably assigns to Enterprise Services, on behalf of the State of Washington, any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws in connection with any goods and/or services provided in Washington for the purpose of carrying out the Contractor's obligations under this Master Contract, including, at Enterprise Services' option, the right to control any such litigation on such claim for relief or cause of action.
- 14.11. **FEDERAL FUNDS.** To the extent that any Purchaser uses federal funds to purchase goods and/or services pursuant to this Master Contract, such Purchaser shall specify, with its order, any applicable requirement or certification that must be satisfied by Contractor at the time the order is placed or upon delivery.
- 14.12. **SEVERABILITY.** If any provision of this Master Contract is held to be invalid or unenforceable, such provision shall not affect or invalidate the remainder of this Master Contract, and to this end the provisions of this Master Contract are declared to be severable. If such invalidity becomes known or apparent to the parties, the parties agree to negotiate promptly in good faith in an attempt to amend such provision as nearly as possible to be consistent with the intent of this Master Contract.
- 14.13. **WAIVER.** Failure of either party to insist upon the strict performance of any of the terms and conditions hereof, or failure to exercise any rights or remedies provided herein or by law, or to notify the other party in the event of breach, shall not release the other party of any of its obligations under this Master Contract, nor shall any purported oral modification or rescission of this Master Contract by either party operate as a waiver of any of the terms hereof. No waiver by either party of any breach, default, or violation of any term, warranty, representation, contract, covenant, right, condition, or provision hereof shall constitute waiver of any subsequent breach, default, or violation of the same or other term, warranty, representation, contract, covenant, right, condition, or provision.
- 14.14. **SURVIVAL.** All representations, warranties, covenants, agreements, and indemnities set forth in or otherwise made pursuant to this Master Contract shall survive and remain in effect following the expiration or termination of this Master Contract, *Provided*, however, that nothing herein is intended to extend the survival beyond any applicable statute of limitations periods.
- 14.15. **GOVERNING LAW.** The validity, construction, performance, and enforcement of this Master Contract shall be governed by and construed in accordance with the laws of the State of Washington, without regard to its choice of law rules.

- 14.16. JURISDICTION & VENUE. In the event that any action is brought to enforce any provision of this Master Contract, the parties agree to submit to exclusive in personam jurisdiction in Thurston County Superior Court for the State of Washington and agree that in any such action venue shall lie exclusively at Olympia, Washington.
- 14.17. ATTORNEYS' FEES. Should any legal action or proceeding be commenced by either party in order to enforce this Master Contract or any provision hereof, or in connection with any alleged dispute, breach, default, or misrepresentation in connection with any provision herein contained, the prevailing party shall be entitled to recover reasonable attorneys' fees and costs incurred in connection with such action or proceeding, including costs of pursuing or defending any legal action, including, without limitation, any appeal, discovery, or negotiation and preparation of settlement arrangements, in addition to such other relief as may be granted.
- 14.18. FAIR CONSTRUCTION & INTERPRETATION. The provisions of this Master Contract shall be construed as a whole according to their common meaning and not strictly for or against any party and consistent with the provisions contained herein in order to achieve the objectives and purposes of this Master Contract. Each party hereto and its counsel has reviewed and revised this Master Contract and agrees that the normal rules of construction to the effect that any ambiguities are to be resolved against the drafting party shall not be construed in the interpretation of this Master Contract. Each term and provision of this Master Contract to be performed by either party shall be construed to be both a covenant and a condition.
- 14.19. FURTHER ASSURANCES. In addition to the actions specifically mentioned in this Master Contract, the parties shall each do whatever may reasonably be necessary to accomplish the transactions contemplated in this Master Contract including, without limitation, executing any additional documents reasonably necessary to effectuate the provisions and purposes of this Master Contract.
- 14.20. EXHIBITS. All exhibits referred to herein are deemed to be incorporated in this Master Contract in their entirety.
- 14.21. CAPTIONS & HEADINGS. The captions and headings in this Master Contract are for convenience only and are not intended to, and shall not be construed to, limit, enlarge, or affect the scope or intent of this Master Contract nor the meaning of any provisions hereof.
- 14.22. ELECTRONIC SIGNATURES. A signed copy of this Master Contract or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Master Contract or such other ancillary agreement for all purposes.

14.23. COUNTERPARTS. This Master Contract may be executed in any number of counterparts, each of which shall be deemed an original and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Master Contract at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Master Contract.

EXECUTED as of the date and year first above written.

STATE OF WASHINGTON
Department of Enterprise Services

By: Melanie Williams
Melanie Williams
Its: Contracts Specialist

SAN DIEGO POLICE EQUIPMENT COMPANY, INC.,
a California Corporation

By: BH
Ryan King
Its: Sales Manager

EXHIBIT A

INCLUDED GOODS/PRICING

CATEGORY A – Handgun Ammunition									
Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Weight (Grain)	Rounds per Case	Price Per Case	Delivery (ARO)	
1	Federal	American Eagle	AE9DP	Full Metal Jacket	9MM	115	1000	\$188.90	30-60
2	CCI/Speer	Lawman	53650	Total Metal Jacket	9MM	115	1000	\$182.80	30-60
3	Federal	Classic	9BP	Jacketed Hollow Point	9MM	115	1000	\$209.90	30-60
4	Federal	American Eagle	AE9AP	Full Metal Jacket	9MM	124	1000	\$188.90	30-60
5	CCI/Speer	Gold Dot	53618	Bonded Hollow Point	9MM	124	1000	\$346.70	30-60
6	Federal	HST	P9HST3	Jacketed Hollow Point +P	9MM	124	1000	\$302.12	30-60
7	Federal	HST	P9HST1	Jacketed Hollow Point	9MM	124	1000	\$302.12	30-60
8	CCI/Speer	Lawman	53651	Total Metal Jacket	9MM	124	1000	\$182.80	30-60
9	CCI/Speer	Gold Dot	53617	Bonded Hollow Point +P	9MM	124	1000	\$346.70	30-60
10	Federal	HST	P9HST2	Jacketed Hollow Point	9MM	147	1000	\$302.12	30-60
11	CCI/Speer	Gold Dot	54226	G2	9MM	147	1000	\$381.90	30-60
12	CCI/Speer	Gold Dot	53720	Bonded Hollow Point	38 SPL	125	1000	\$352.40	30-60
13	CCI/Speer	Gold Dot	53949	Bonded Hollow Point	.40	165	1000	\$381.92	30-60
14	Federal	HST	P40HST3	Jacketed Hollow Point	.40	165	1000	\$329.80	30-60
15	CCI/Speer	Lawman	53981	Total Metal Jacket	.40	165	1000	\$237.40	30-60
16	Federal	American Eagle	AE40R3	Full Metal Jacket	.40	165	1000	\$249.80	30-60
17	CCI/Speer	Lawman	53652	Total Metal Jacket	.40	180	1000	\$237.40	30-60
18	Federal	HST	P40HST1	Jacketed Hollow Point	.40	180	1000	\$329.80	30-60
19	CCI/Speer	Gold Dot	53962	Bonded Hollow Point	.40	180	1000	\$381.92	30-60
20	CCI/Speer	Gold Dot	53999	G2	.40	180	1000	\$399.88	30-60
21	Federal	Classic	45C	Jacketed Hollow Point	.45	185	1000	\$363.80	30-60
22	CCI/Speer	Gold Dot	53969	Bonded Hollow Point +P	.45	200	1000	\$404.20	30-60
23	Federal	American	AE45A	Full Metal Jacket	.45	230	1000	\$298.52	30-60

CATEGORY A – Handgun Ammunition									
	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Weight (Grain)	Rounds per Case	Price Per Case	Delivery (ARO)
		Eagle							
24	CCI/Speer	Lawman	53653	Total Metal Jacket	.45	230	1000	\$275.10	30-60
25	Federal	Classic	45D	Jacketed Hollow Point	.45	230	1000	\$318.90	30-60
26	CCI/Speer	Gold Dot	53966	Bonded Hollow Point	.45	230	1000	\$404.20	30-60
27	Federal	HST	P45HST2	Jacketed Hollow Point	.45	230	1000	\$367.10	30-60
28	Federal	HST	P45HST1	Jacketed Hollow Point +P	.45	230	1000	\$367.10	30-60
29	CCI/Speer	Gold Dot	54256	G2 <i>Case Dot 42</i>	.45	230	1000	\$434.20	30-60
30	CCI/Speer	Gold Dot	54234	Bonded Hollow Point	357 SIG	125	1000	\$414.80	30-60
31	Federal	HST	P357SHST1	Jacketed Hollow Point	357 SIG	125	1000	\$386.20	30-60
32	Federal	Classic	C357B	Jacketed Hollow Point	357 M	125	500	\$361.98	30-60
33	Federal	HST	P380HST1	Jacketed Hollow Point	.380	99	1000	\$399.10	30-60
34	CCI/Speer	Lawman	53608	Total Metal Jacket	.380	95	1000	\$289.84	30-60
35	CCI/Speer	RHT	53365	Frangible Lead Free	9MM	100	1000	\$364.80	30-60
36	Federal	IRT	AE9N1	Total Metal Jacket, Lead Free Primer	9MM	124	1000	\$207.10	30-60
37	CCI/Speer	Cleanfire	53824	Total Metal Jacket Lead Free Primer	9MM	124	1000	\$193.20	30-60
38	CCI/Speer	Cleanfire	53826	Total Metal Jacket, Lead Free Primer	9MM	147	1000	\$193.20	30-60
39	CCI/Speer	Cleanfire	53833	Total Metal Jacket +P Lead Free Primer	.38	158	1000	\$227.92	30-60
40	CCI/Speer	RHT	53375	Frangible Lead Free	.40	125	1000	\$405.08	30-60
41	CCI/Speer	Cleanfire	53982	Total Metal Jacket, Lead Free Primer	.40	165	1000	\$253.40	30-60
42	CCI/Speer	Cleanfire	53880	Total Metal Jacket Lead Free Primer	.40	180	1000	\$253.40	30-60
43	Federal	IRT	AE40N1	Total Metal Jacket, Lead Free Primer	.40	180	1000	\$268.70	30-60
44	CCI/Speer	RHT	53395	Frangible Lead Free	.45	155	1000	\$518.50	30-60
45	CCI/Speer	Cleanfire	53885	Total Metal Jacket, Lead Free Primer	.45	230	1000	\$312.60	30-60
46	Federal	IRT	AE45N1	Total Metal Jacket, Lead Free Primer	.45	230	1000	\$334.40	30-60
47	CCI/Speer	RHT	53368	Frangible, Lead Free	357 SIG	100	1000	\$449.80	30-60
48	CCI/Speer	Cleanfire	54232	Total Metal Jacket, Lead Free Primer	357 SIG	125	1000	\$298.40	30-60
49	Federal	Hydra-Shok	P380HS1G	Jacketed Hollow Point	380ACP	90	1000	\$422.97	30-60
50	Federal	Ballisticclean	BC9NT3	Frangible Lead Free	9MM	100	1000	\$393.14	30-60
51	Federal	Ballisticclean	BC40CT1	Frangible Lead Free	40S&W	125	1000	\$411.78	30-60
52	Federal	Ballisticclean	BC45CT1	Frangible Lead Free	45ACP	155	1000	\$519.33	30-60

CATEGORY A – Handgun Ammunition									
	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Weight (Grain)	Rounds per Case	Price Per Case	Delivery (ARO)
53	Federal	American Eagle	AE380AP	Full Metal Jacket	380ACP	95	1000	\$268.54	30-60
54	Federal	American Eagle	AE9FP	Full Metal Jacket	9MM	147	1000	\$204.52	30-60
55	Federal	American Eagle	AE38K	Full Metal Jacket	38S	130	1000	\$309.51	30-60
56	CCI/Speer	Gold Dot	53606	Bonded Hollow Point	380ACP	90	1000	\$448.90	30-60
57	CCI/Speer	Gold Dot	53921	Bonded Hollow Point +P	38S	135	1000	\$395.80	30-60
58	CCI/Speer	Blazer	3460	Total Metal Jacket, Cleanfire	9MM	124	1000	\$215.10	30-60
59	CCI/Speer	Blazer	3462	Total Metal Jacket, Cleanfire	9MM	147	1000	\$215.10	30-60
60	CCI/Speer	Blazer	3475	Total Metal Jacket, Cleanfire	38S	158	100	\$235.40	30-60
61	CCI/Speer	Blazer	3477	Total Metal Jacket, Cleanfire	40S&W	180	1000	\$254.50	30-60
62	CCI/Speer	Blazer	3480	Total Metal Jacket, Cleanfire	45ACP	230	1000	\$325.90	30-60
62	CCI/Speer	Blazer	3509	Full Metal Jacket	9MM	115	1000	\$181.90	30-60
63	CCI/Speer	Blazer	3578	Full Metal Jacket	9MM	124	1000	\$181.90	30-60
64	CCI/Speer	Blazer	3591	Full Metal Jacket	40S&W	180	1000	\$247.85	30-60
65	CCI/Speer	Blazer	3570	Full Metal Jacket	45ACP	230	1000	\$311.40	30-60
66	CCI/Speer	Lawman	53620	Total Metal Jacket	9MM	147	1000	\$203.10	30-60
67	CCI/Speer	Lawman	53919	Total Metal Jacket	357SIG	125	1000	\$336.59	30-60

CATEGORY B – Rifle Ammunition									
	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Weight (Grain)	Rounds per Case	Price Per Case	Delivery (ARO)
1	Federal	TRU	T223A	Pointed Soft Point	.223	55	500	\$245.80	30-60
2	Federal	American Eagle	AE223J	Full Metal Jacket, Boat Tail	.223	55	500	\$155.80	30-60
3	Federal	TRU	T223E	Boat Tail Hollow Point	.223	55	500	\$268.20	30-60
4	Federal	TRU	T223T	Ballistic Tip	.223	55	500	\$258.10	30-60
5	Federal	Tactical	LE223T1	Bonded Soft Point	.223	55	200	\$219.82	45-60
6	CCI/Speer	Gold Dot	24446	Bonded Soft Point	.223	55	500	\$261.90	30-60

CATEGORY B – Rifle Ammunition									
	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Weight (Grain)	Rounds per Case	Price Per Case	Delivery (ARO)
7	Federal	American Eagle	XM193AF90	Full Metal Jacket, Boat Tail	5.56	55	450	\$145.70	30-60
8	Federal	Tactical	LE223T3	Bonded Soft Point	.223	62	200	\$219.82	45-60
9	CCI/Speer	Gold Dot	24445SP	Bonded Soft Point	.223	62	500	\$261.90	30-60
10	Federal	TRU	T223L	Soft Point	.223	64	500	\$252.40	30-60
11	CCI/Speer	Gold Dot	24475	Bonded Soft Point	.223	75	500	\$261.90	30-60
12	Federal	Premium	P308F	Ballistic Tip	.308	150	200	\$211.48	30-60
13	Federal	American Eagle	AE308D	Full Metal Jacket, Boat Tail	.308	150	500	\$309.80	30-60
14	Federal	Tactical	LE308T1	Bonded Soft Point	.308	165	200	\$279.80	30-60
15	Federal	Gold Medal	GM308M-500	Boat Tail Hollow Point	.308	168	500	\$392.40	30-60
16	Federal	American Eagle	A76251M1A	Open Tip Match	.308	168	200	\$211.94	30-60
17	Federal	Tactical	LE308TT2	Tactical Bonded Tip	.308	168	200	\$261.70	30-60
18	CCI/Speer	Gold Dot	24458	Bonded Soft Point	.308	168	500	\$376.85	30-60
19	Federal	Ballisticclean	BC223NT5	Frangible Lead Free	.223	42	500	\$296.60	60
20	Federal	Ballisticclean	BC223NT5A	Frangible Lead Free	.223	55	500	\$296.60	60
21	CCI/Speer	Gold Dot	24457	Bonded Soft Point	.308	150	500	\$402.57	60-90
22	Federal	American Eagle	AE223BK	Full Metal Jacket, Boat Tail	.223	55	1000	\$311.60	30-60
23	Federal	American Eagle	AE223N	Full Metal Jacket	.223	62	500	\$208.14	60-90
24	Federal	American Eagle	XM193	Full Metal Jacket, Boat Tail	5.56	55	500	\$155.80	30-60
25	Federal	American Eagle	AE5022	Lead Solid	22LR	40	5000	\$295.81	90-180
26	Federal	Gold Medal	GM223M3	Match Boat Tail Hollow Point	.223	77	200	\$155.68	30-60
27	Federal	Gold Medal	GM223M-5	Match Boat Tail Hollow Point	.223	69	500	\$389.20	30-60
CATEGORY C – Shotgun Ammunition									

	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Pellet Count	Rounds per Case	Price Per Case	Delivery (ARO)
1	Federal	Tactical	LE12700	Plated 00 Buck Shot, Flite Control	12 Gauge, 2-3/4"	9	250	\$125.92	30-60
2	Federal	Tactical	F127RS	Hollow Point Rifled Slug	12 Gauge, 2-3/4"	-	250	\$130.22	30-60
3	Federal	Top Gun	TGL12-7.5	#7.5 Bird Shot	12 Gauge, 2-3/4"	-	250	\$63.90	30-60
4	Federal	Tactical	LE127RS	Slug, Duty, Practice	12 Gauge, 1"	-	250	\$133.94	30-60
5	Federal	Tactical	LE13300	Plated 00 Buck Shot, Flite Control	12 Gauge, 2-3/4"	8	250	\$125.92	30-60
6	Federal	Tactical	LE13200	00 Buck Shot	12 Gauge	9	250	\$125.92	30-60
7	Federal	Tru-Ball	LEB127LRS	Rifled Slug	12 Gauge, 2-3/4"	-	250	\$133.94	30-60
8	Federal	Top Gun	TGL12-8	#8 Shot	12 Gauge, 2-3/4"	-	250	\$63.90	30-60
9	Federal	Tactical	LE132-1B	Plated #1 Buck, Flite Control	12 Gauge	15	250	\$125.92	30-60
10	Federal	Classic	F12700	00 Buck Shot	12 Gauge	9	250	\$129.87	30-60
11	Federal	Tru-Ball	LEB127DPRS	1oz Slug, Deep Penetrator	12 Gauge	-	250	\$188.92	60-90
12	Federal	Gold Medal	T115-8	#8 Birdshot, 1 1/8oz, 2 3/4 DE	12 Gauge	-	250	\$72.59	30-60
13	Federal	Gold Medal	T116-8	#8 Birdshot, 1 1/8oz, 3DE	12 Gauge	-	250	\$72.59	30-60

CATEGORY D – Marking Cartridges

	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Rounds per Case	Price Per Case	Delivery (ARO)
1	Force on Force	FOF	FF9R2	Red Marking Cartridges	9MM	500	\$233.80	30
2	Force on Force	FOF	FF9B2	Blue Marking Cartridges	9MM	500	\$233.80	30
3	Force on Force	FOF	FF9Y2	Yellow Marking Cartridges	9MM	500	\$233.80	30
4	Force on Force	FOF	FF9W2	White Marking Cartridges	9MM	500	\$233.80	30
5	Force on Force	FOF	FF9G2	Green Marking Cartridges	9MM	500	\$233.80	30
6	Force on Force	FOF	FF556R1	Red Marking Cartridges	.223	500	\$286.80	30
7	Force on Force	FOF	FF556B1	Blue Marking Cartridges	.223	500	\$286.80	30
8	Force on Force	FOF	FF556Y1	Yellow Marking Cartridges	.223	500	\$286.80	30
9	Force on Force	FOF	FF556W1	White Marking Cartridges	.223	500	\$286.80	30
10	Force on Force	FOF	FF556G1	Green Marking Cartridges	.223	500	\$286.80	30
11	Force on Force	FOF	FF556BCG	Conversion Bolt	.223	1	\$229.80	5-7
12	Force on Force	FOF	FF9NM2	Non-Marking Cartridges	9MM	500	\$233.80	30

CATEGORY D – Marking Cartridges								
	Manufacturer	Product Name	Product Code	Bullet Style	Caliber	Rounds per Case	Price Per Case	Delivery (ARO)
13	Force on Force	FOF	FF9BLK2	Blank Round	9MM	500	\$225.80	30
14	Force on Force	FOF	FF556NM2	Non-Marking Round	5.56	500	\$286.80	30
15	Simunition	FX	5320761	Red Marking Cartridges	9MM	500	\$239.97	30
16	Simunition	FX	5320762	Blue Marking Cartridges	9MM	500	\$239.97	30
17	Simunition	FX	5320764	Yellow Marking Cartridges	9MM	500	\$239.97	30
18	Simunition	FX	5320766	White Marking Cartridges	9MM	500	\$239.97	30
19	Simunition	FX	5320763	Orange Marking Cartridges	9MM	500	\$239.97	30
20	Simunition	FX	5320765	Green Marking Cartridges	9MM	500	\$239.97	30
21	Simunition	FX	5501001	Red Marking Cartridges	.38	500	\$297.97	30
22	Simunition	FX	5501002	Blue Marking Cartridges	.38	500	\$297.97	30
23	Simunition	FX	5359101	Red Marking Cartridges	.223	500	\$336.97	30
24	Simunition	FX	5359102	Blue Marking Cartridges	.223	500	\$336.97	30
25	Simunition	FX	5359104	Yellow Marking Cartridges	.223	500	\$336.97	30
26	Simunition	FX	5359106	White Marking Cartridges	.223	500	\$336.97	30
27	Simunition	FX	5308990	Bolt	.223	1	\$284.97	30
28	Simunition	FX	5320779	Non-Marking Cartridges	9MM	500	\$243.97	30
29	Simunition	Securiblack	5306001	Securiblanks, Loud	9MM	500	\$185.97	30
30	Simunition	FX	5359109	Non-Marking Cartridges	5.56	500	\$323.97	30-45
31	Simunition	Securiblack	5359108	Securiblanks, Loud	5.56	500	\$336.97	30-45
32	Simunition	Securiblack	5306005	Securiblanks, Quiet	9MM	500	\$185.97	30-45

Lift Gate Fee - \$75.00

EXHIBIT B

SPECIFICATIONS

Specification
1. All products bid will include descriptive fliers or catalogs describing how the product is equal in quality, function and performance to specifications.
2. All products bid will include descriptive literature for practical use applications.
3. All bids will include documentation that products meet the Sporting Arms and Manufacturer's Institute (SAAMI) or NATO specifications.
4. All ammunition must be guaranteed free from defects in workmanship and materials without limitation.
5. Ammunition that does not perform to specifications and standards will be refunded or replaced in full.
6. Bidder shall provide a current, dated, signed authorization from the manufacturer that the bidder is an authorized distributor.
7. All ammunition shall be factory new, no reloaded or remanufactured ammunition shall be allowed.
8. After receipt of order (ARO) delivery is to be a maximum of 90 days on all orders.
9. Delivery will be Free on Board (FOB) Destination, prepaid and included for orders of 5 cases or more.
10. Freight charges may be added as a separate line item for orders less than 5 cases.
11. Contractor will provide as much notice as possible to the Contract Administrator when issues occur, which are out of their control, but that will impact supply and demand and delivery.
12. If Contractor is unable to fulfill an order due to issues identified above, a replacement product equal in price and performance may be substituted. Replacement products must be approved in advance by the Contract Administrator.

EXHIBIT C

INSURANCE REQUIREMENTS

1. **INSURANCE OBLIGATION.** During the Term of this Master Contract, Contractor obtain and maintain in full force and effect, at Contractor's sole expense, the following insurance coverages:

- a. **COMMERCIAL GENERAL LIABILITY INSURANCE.** Commercial General Liability Insurance (and, if necessary, commercial umbrella liability insurance) covering Bodily Injury and Property Damage on an 'occurrence form' in the amount of not less than \$1,000,000 per occurrence and \$2,000,000 general aggregate. This coverage shall include Contractual Liability insurance for the indemnity provided under this Master Contract.

The limits of all insurance required to be provided by Contractor shall be no less than the minimum amounts specified. Coverage in the amounts of these minimum limits, however, shall not be construed to relieve Contractor from liability in excess of such limits.

A cross-liability clause or separation of insured condition shall be included in all general liability, professional liability, pollution, and errors and omissions policies required by this Master Contract.

2. **INSURANCE CARRIER RATING.** Coverages provided by the Contractor must be underwritten by an insurance company deemed acceptable to the State of Washington's Office of Risk Management. Insurance coverage shall be provided by companies authorized to do business within the State of Washington and rated A- Class VII or better in the most recently published edition of Best's Insurance Rating. Enterprise Services reserves the right to reject all or any insurance carrier(s) with an unacceptable financial rating.
3. **ADDITIONAL INSURED.** Except for Works' Compensation, Professional Liability, Personal Automobile Liability, and Pollution Liability Insurance, all required insurance shall include the State of Washington and all authorized Purchasers (and their agents, officers, and employees) as an Additional Insureds evidenced by copy of the Additional Insured Endorsement attached to the Certificate of Insurance on such insurance policies.
4. **CERTIFICATE OF INSURANCE.** Upon request by Enterprise Services, Contractor shall furnish to Enterprise Services, as evidence of the insurance coverage required by this Master Contract, a certificate of insurance satisfactory to Enterprise Services that insurance, in the above-stated kinds and minimum amounts, has been secured. A renewal certificate shall be delivered to Enterprise Services no less than ten (10) days prior to coverage expiration. Failure to provide proof of insurance, as required, will result in contract cancellation. All policies and certificates of insurance shall include the Master Contract number stated on the cover of this Master Contract.
5. **PRIMARY COVERAGE.** Contractor's insurance shall apply as primary and shall not seek contribution from any insurance or self-insurance maintained by, or provided to, the additional insureds listed above including, at a minimum, the State of Washington and/or any Purchaser. All insurance or self-insurance of the State of Washington and/or Purchasers shall be excess of any insurance provided by Contractor or subcontractors.
6. **SUBCONTRACTORS.** Contractor shall include all subcontractors as insureds under all required insurance policies, or shall furnish separate Certificates of Insurance and endorsements for each

subcontractor. Each subcontractor must comply fully with all insurance requirements stated herein. Failure of any subcontractor to comply with insurance requirements does not limit Contractor's liability or responsibility.

7. **WAIVER OF SUBROGATION.** Contractor waives all rights of subrogation against the State of Washington and any Purchaser for the recovery of damages to the extent such damages are or would be covered by the insurance specified herein.
8. **NOTICE OF CHANGE OR CANCELLATION.** There shall be no cancellation, material change, exhaustion of aggregate limits, or intent not to renew insurance coverage, either in whole or in part, without at least sixty (60) days prior written Legal Notice by Contractor to Enterprise Services. Failure to provide such notice, as required, shall constitute default by Contractor. Any such written notice shall include the Master Contract number stated on the cover of this Master Contract.